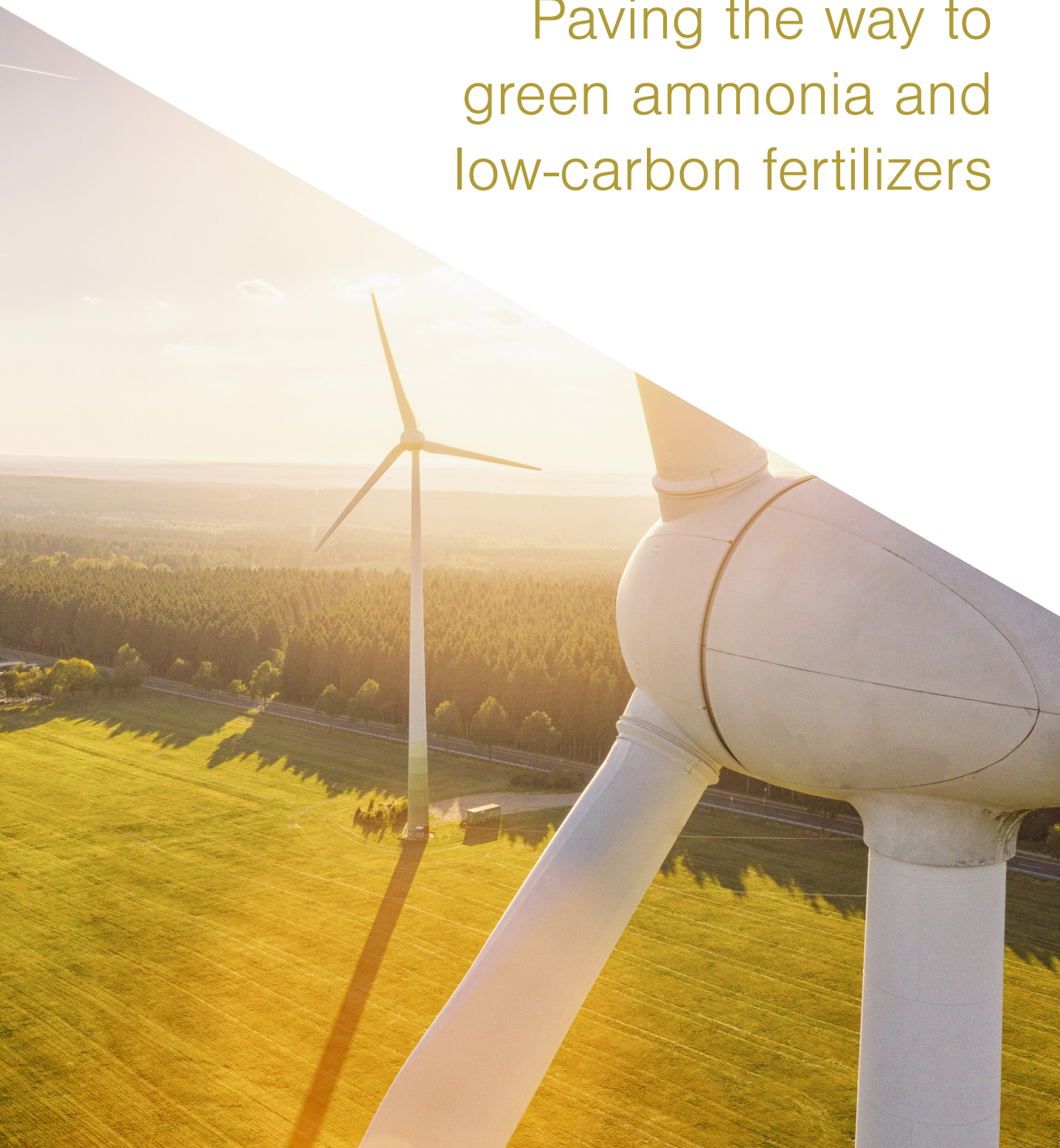


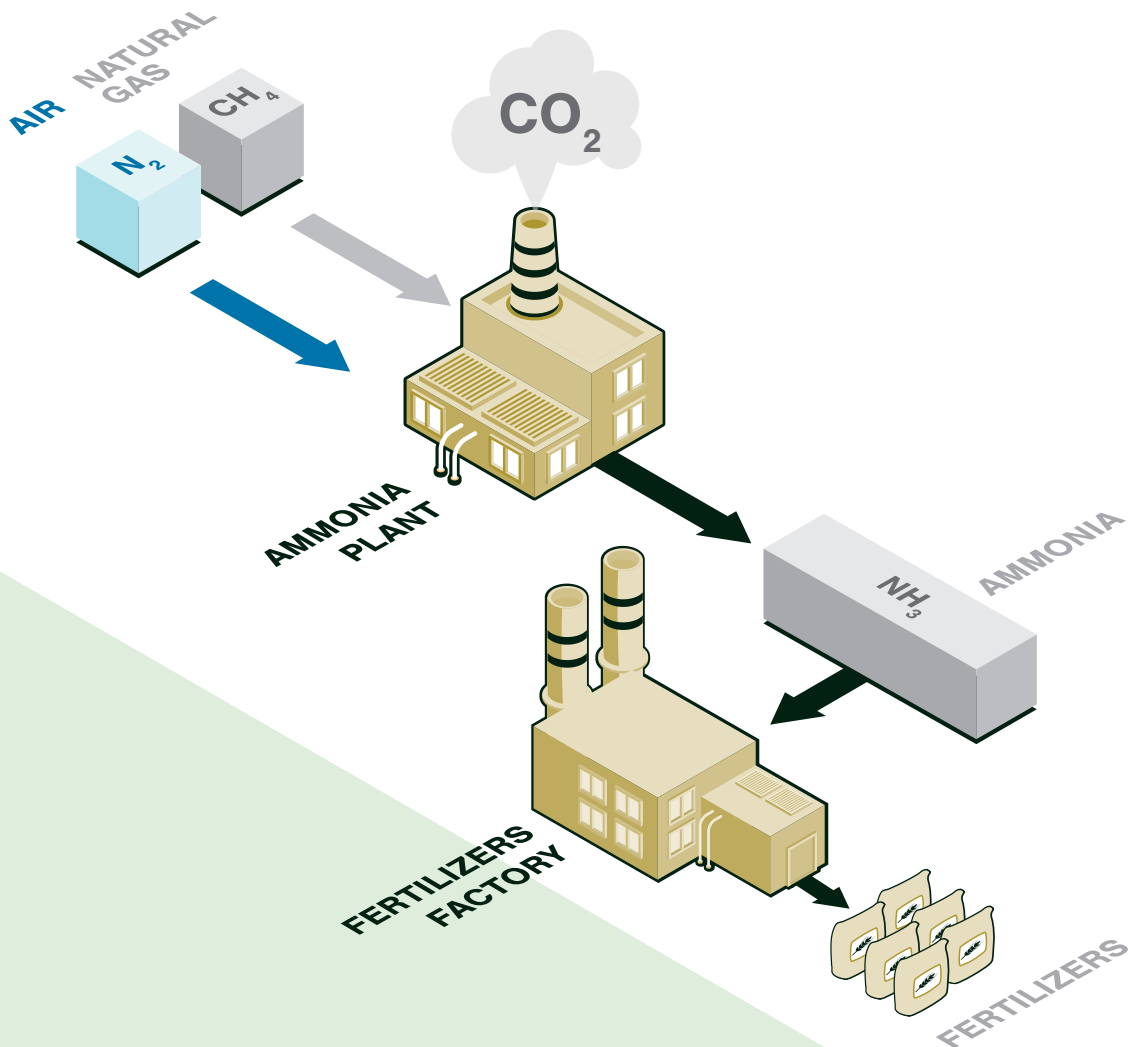
# Paving the way to green ammonia and low-carbon fertilizers



## Current Ammonia and Fertilizer Production

Today's production of nitrogen fertilizers is energy intensive. In Europe, ammonia production is mainly based on natural gas as a raw material and steam methane reforming (SMR) as the main technology. The first step involves splitting the natural gas molecules with the help of steam and

high temperatures, to obtain hydrogen and  $\text{CO}_2$ . In a second step, this hydrogen is then combined with nitrogen from air to produce ammonia. Although it is the least carbon-intensive of the technologies available today, SMR nevertheless generates large quantities of  $\text{CO}_2$ .



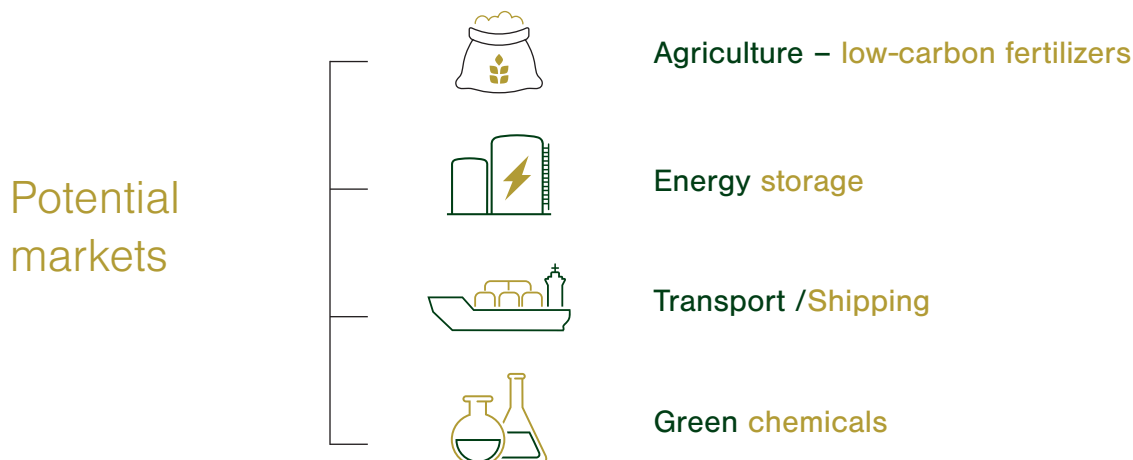
## Priorities to advance the transition

By 2050 - under the right conditions -  
**ammonia production could be based on  
decarbonised sources of energy**

A combination of policy solutions is needed to enable the transition to a climate-neutral economy by 2050 while keeping fertilizer industry competitive.

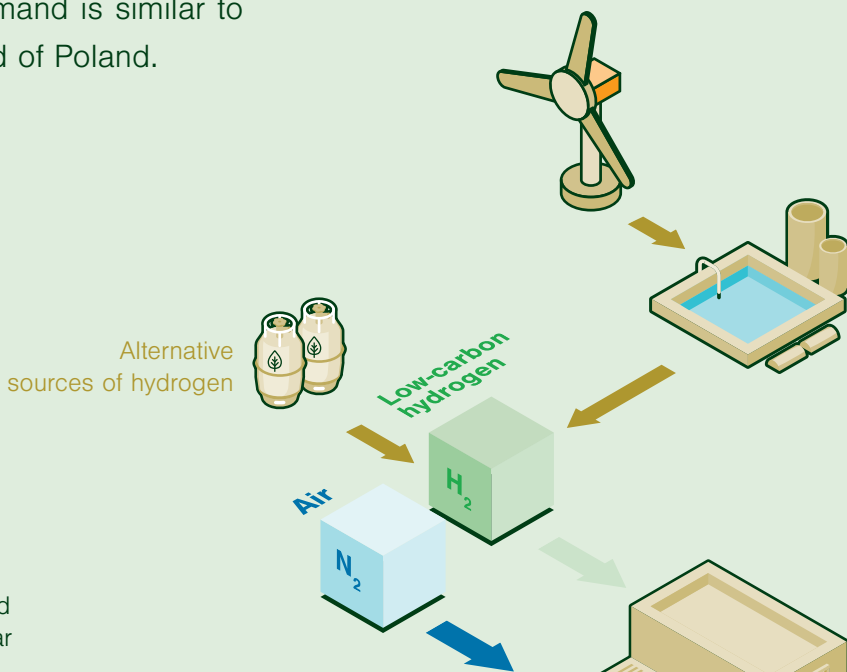
- 1 Low-carbon and competitively priced energy and feedstock
- 2 Infrastructure to transport low-carbon resources
- 3 Infrastructure for CO<sub>2</sub> management and avoidance
- 4 Funds to finance the transition

Beyond fertilizers - **creation of the market  
for green ammonia**

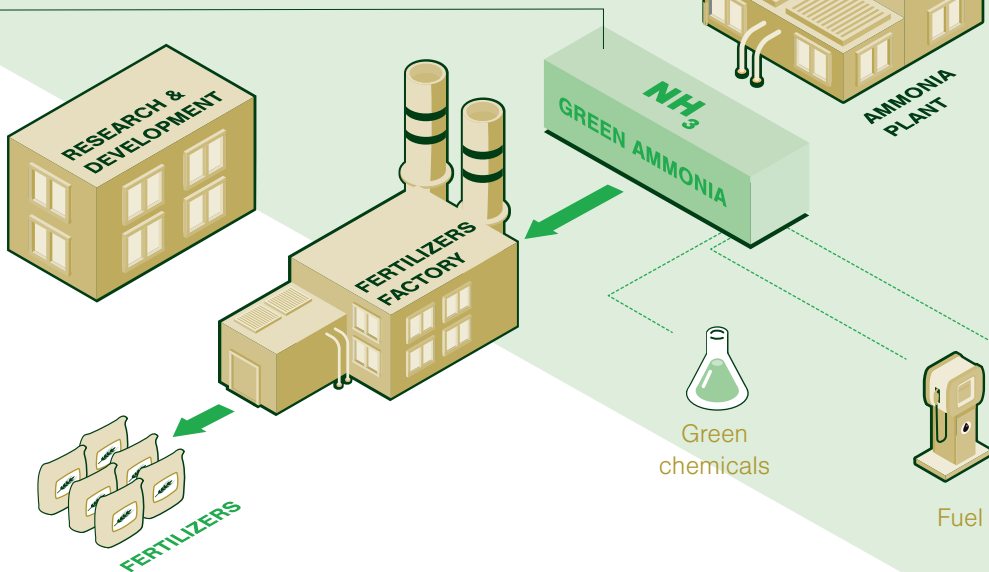


## 2050 green ammonia and low-carbon fertilizer production

**Low-carbon, abundant and competitively priced hydrogen is a pre-condition for green ammonia to become competitive versus current technology.** If covered by renewable electricity, the demand is similar to the annual electricity demand of Poland.



**AMMONIA** - a key factor in the EU decarbonisation efforts, can be used as an energy carrier with zero- or near zero carbon footprint



Disclaimer: This infographic is for the illustration purposes only

Advantages of ammonia compared to hydrogen

	Ammonia	Hydrogen
Detonation in air	None	High
Detection of leaks	Easy	Difficult
Ease of transportation	High	Low
Hydrogen's density	Higher	Lower

Ensuring level playing field

Carbon border adjustment mechanism

Fertilizers Europe calls for a level playing field between EU producers who are subject to EU ETS carbon costs and importers who are not.

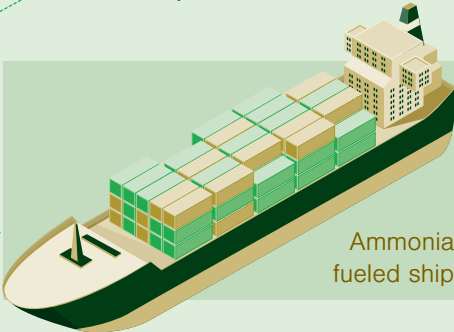
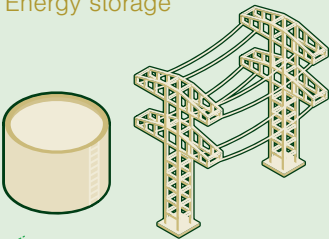
The proposed model is based on continuation of the present principle of EU ETS including free allowances:

- The adjustment should be based on the difference between the product benchmark set in EU ETS and the carbon intensity of imported products, thus giving foreign exporters an incentive to improve their production.
- Planned carbon border adjustment mechanism needs to include equivalent measures to ensure competitiveness of EU-based exporters.

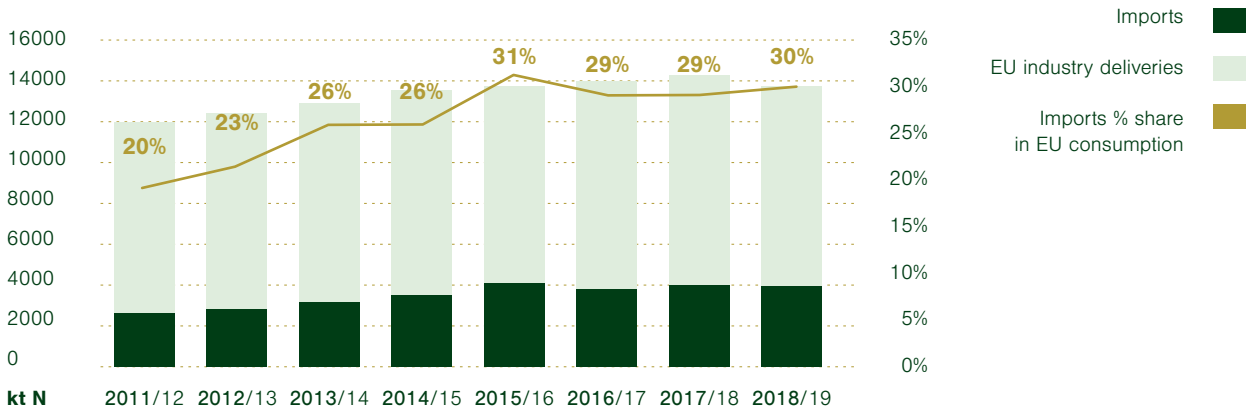
**ELECTROLYSIS** - technology allowing to replace natural gas with low-carbon hydrogen

**FLEXIBILITY** - green ammonia applicable for energy storage, transportation & clean chemicals

Energy storage



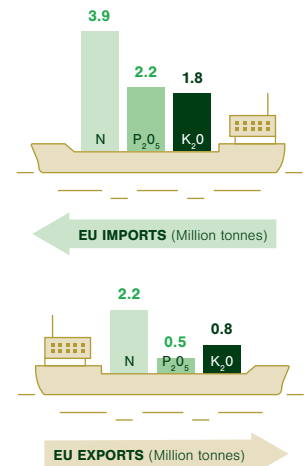
## Imports % share in EU consumption of nitrogen fertilizers



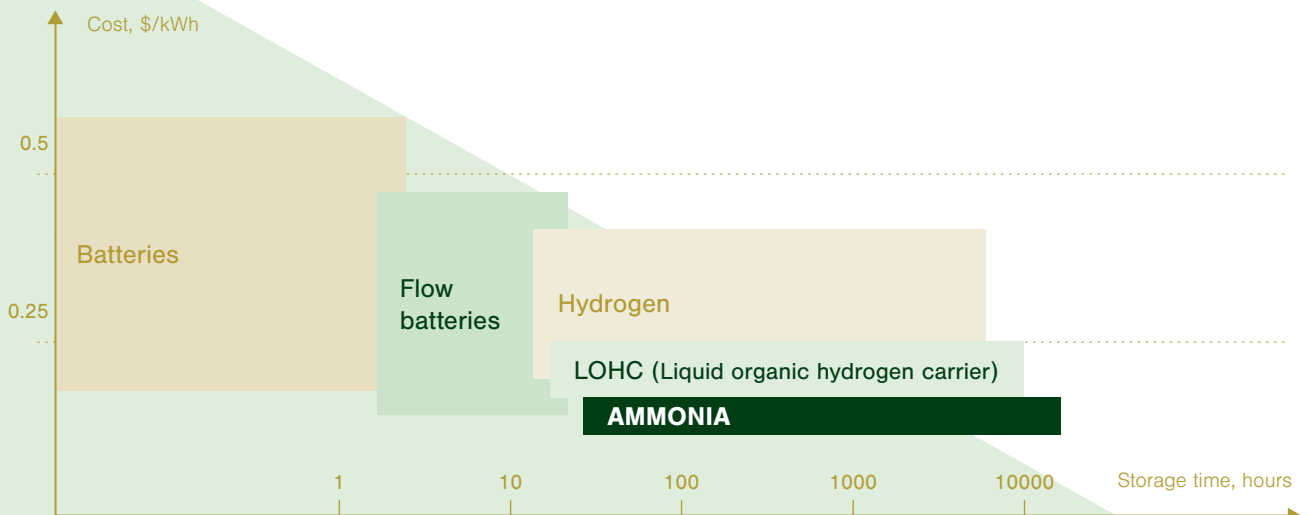
## Carbon leakage indicator

	Trade intensity	Emission intensity (kg CO <sub>2</sub> /EUR)
Non-ferrous metals	4%	0.2
Organic basic chemicals	49%	2.2
Inorganic basic chemicals	54%	3.0
Paper	28%	3.0
Fertilizers	32%	7.6
Steel	26%	8.3
Refineries	26%	12.5
Cement	10%	24.2

## European trade by nutrient 2019\*



## Ammonia as the most cost-effective energy carrier



\*Includes products for agricultural and industrial use

# Fertilizer industry's excellent record in decreasing GHG emissions

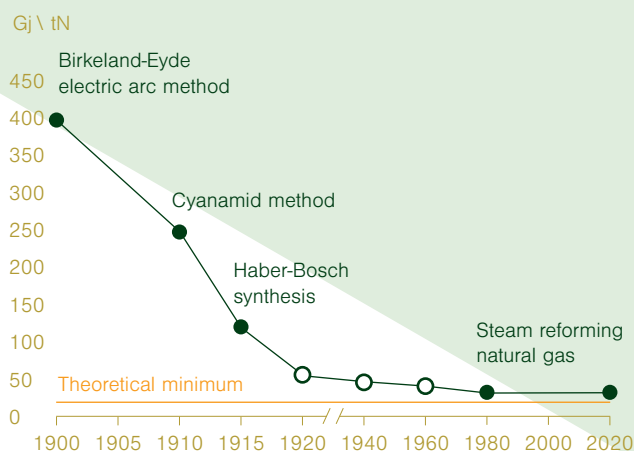
The European fertilizer industry has overall made tremendous improvements in the energy efficiency of ammonia production.

The physico-chemical limitation of the present technology means that future investments are likely to improve efficiency only marginally. Newly build plants are generally very efficient, but on average, Europe's ammonia plants despite their average age are still the most energy efficient in the world and have the lowest CO<sub>2</sub> emissions.

As the only region in the world, European fertilizers producers have drastically reduced the emission of N<sub>2</sub>O from its production.

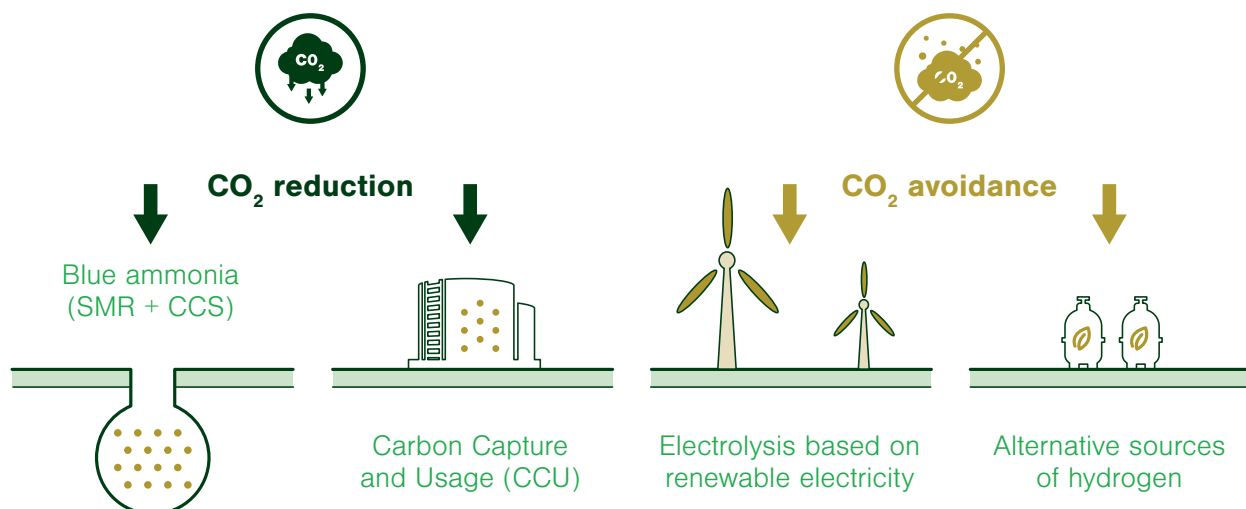
Going beyond current production technology requires major developments in energy infrastructure, price competitiveness of green energy, scientific breakthroughs and markets for low carbon products.

## Fertilizer industry reaching technical limit in decreasing emissions



Source: Fertilizers Europe

## Emerging low-carbon technologies



# About Fertilizers Europe

**16 Corporate members**

**8 National Associations**

## Fertilizers Europe

Avenue des Nerviens 9-31

1040 Brussels

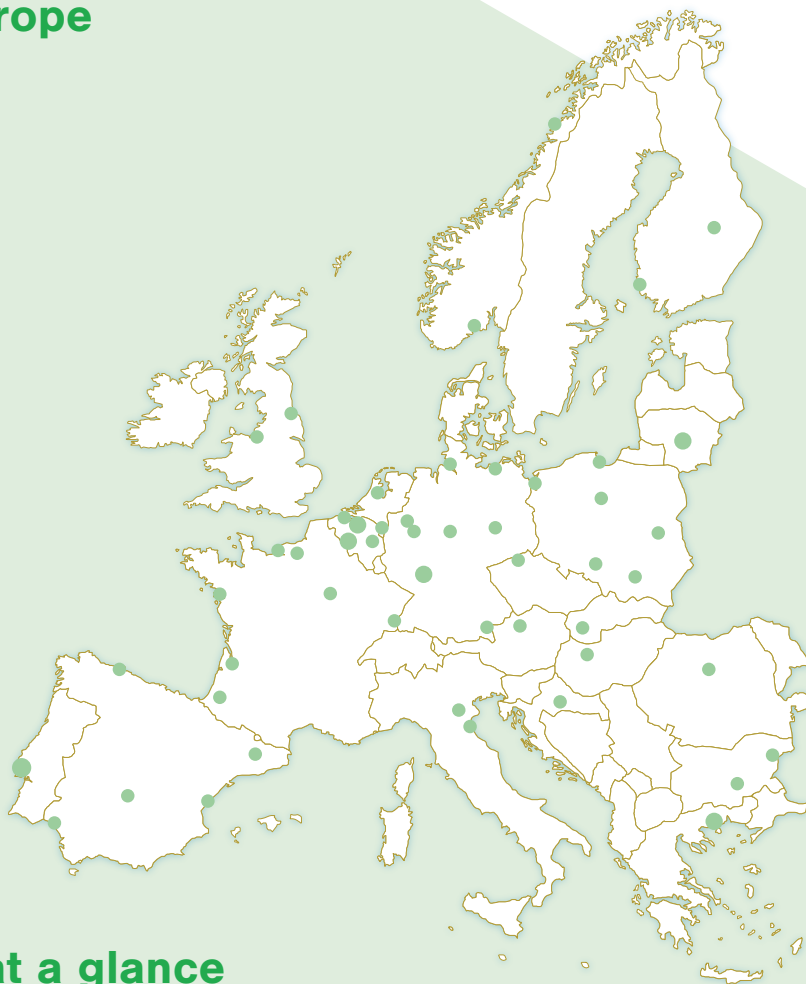
T +32 2 675 35 50

[www.fertilizerseurope.com](http://www.fertilizerseurope.com)

 Group Fertilizers Europe

 [twitter.com/FertilizersEuro](https://twitter.com/FertilizersEuro)

\*Map illustrates only major production sites



## EU fertilizer industry at a glance

### Feeding people



**TODAY,**

FERTILIZERS\* ENABLE

**50% OF  
GLOBAL FOOD  
PRODUCTION**

### Feeding economy



**120 +**  
PRODUCTION SITES



**€1.4 BN**  
INVESTMENT



**€9.8 BN**  
TURNOVER



**75.000**  
EMPLOYEES

### Feeding farming



**Quality  
products**



**Supply  
security**



**Food  
security**



**Environmental  
benefits**

\* mineral fertilizers

Note: Average for last 5 years. Source: Fertilizers Europe